

## Case Study – Managed Cloud Solution

### Business Issues

A new customer had legacy equipment which served the business well for a number of years until the system became unreliable. Looking in to their options, the previous incumbent reseller favoured replacing the equipment by a similar on-premise solution as they did not offer cloud based services. Having heard of Yellowspring and the services we provide, our client approached us for a second opinion and after discussing the business at length, it became apparent that a flexible approach to IT was needed.

Unfortunately, the very weekend they decided to go forward with our recommendations the existing equipment failed leaving the business exposed with no working IT. After some additional onsite work the system was restored to working order allowing them to continue working until the cloud service platform had been created.

### Solution

Having discussed the business issue, we set about creating the cloud infrastructure to replicate the business requirements on our hosted platform. Once this first phase had been completed, we were able to plan migration of all email and file data to our hosted system. We made the necessary changes to the domain to allow emails to flow and test each user's access to the network during a suitable weekend. The system also provided the additional benefit of email protection from viruses and unwanted spam through our portal, making life much easier for the client. The cloud service has an automated backup process allowing the customer to have peace of mind knowing their data is safe and secure.

### Business Benefit

Our client now has a fixed cost IT solution which is secure, reliable and enables them to work from anywhere. It allows them flexible working options with a system that is scalable to grow with the business. The redundant hardware has been decommissioned and recycled which has lowered energy consumption and increased office space.

### Customer Background

London based, independent, innovative and professional firm established in 2009 providing returns for investors.

### Further Information

For further information on a Managed Cloud Desktop please contact Maria West on 01268 494160 or email [maria.west@yellowspring.co.uk](mailto:maria.west@yellowspring.co.uk)